

November 16, 2017 New England Joint Oracle User Group Meeting Detailed Agenda

Time	Activity / Session	Session Overview	Customer/Content Focus	Audience
LEGEND: Denotes Sessions that Qualify for 1 CPE Credit for CPA Certification Maintenance (TBD)				
7:30 - 8:30	REGISTRATION / NETWORKING BREAKFAST / EXHIBITS			
8:30 - 8:45	USER GROUP LEADER WELCOME and OPENING REMARKS			
8:45 - 9:35	PeopleSoft Keynote: Product Line Update and Ongoing Investment Strategy by <i>Marc Weintraub, Vice President of PeopleSoft Product Strategy, Oracle</i>	In this session hear from Marc Weintraub, Oracle Vice President on the PeopleSoft team, about the latest and greatest happenings within PeopleSoft. Discover how far Today's PeopleSoft has come over the last few years as a result of Oracle's continued investment. Understand what's driving the ongoing investment in PeopleSoft and the PeopleSoft roadmap. Learn how the PeopleSoft UI strategy including Fluid UI and Classic Plus, embedded and actionable analytics, powerful new features you can selectively adopt, and PeopleSoft on Oracle Cloud (IaaS/PaaS) can bring value to your organization. Walk away from this session knowing that today's PeopleSoft continues to be intuitive, powerful, and on the cloud.	PeopleSoft	Functional
8:45 - 9:35	The Ultimate Guide: Solve Kooky Calculations in JDE without Custom Code by <i>Rob Martin, Denovo</i>	During this educational session, attendees will learn how to eliminate their reliance on spreadsheets or costly custom modifications to solve kooky calculations commonly performed in JD Edwards. Attendees will also learn how to they can leverage grid-like mini apps to set up, test, share, and maintain formula-based spreadsheet-like calculations inside of JD Edwards without the help of IT to enhance their own business processes.	JD Edwards EnterpriseOne	Functional and Technical
8:45 - 9:35	JD Edwards Keynote: JD Edwards Investments that will Transform Your Business by <i>Deepa Mishra, Director, Oracle</i>	Digital technologies create connected, agile and real-time businesses. JD Edwards is delivering solutions that facilitate digitization of information to help you create competitive advantage. Hybrid cloud for operational and business process modernization; Mobility to move JD Edwards beyond the back office to the point of the business process; IoT to drive real-time insight enabling faster responses to market opportunities. Find out how JD Edwards product investments will enable innovation to maximize your market opportunities, create exceptional customer experiences, and gain improved operational efficiency that empowers your organization to thrive in the business reality of a digital economy.	JD Edwards EnterpriseOne	Functional and Technical
8:45 - 9:35	Oracle E-Business Suite Keynote: Update, Strategy and Roadmap by <i>Anne Carlson, Senior Director, Applications Strategy, Oracle</i>	Get an update on the Oracle E-Business Suite product line and learn about ongoing investment in functional advances, mobility, UI modernization, and operational efficiency. Hear how industry trends such as Subscription Economy, Adaptive Intelligence and Machine Learning, and Oracle Cloud are being adopted by Oracle E-Business Suite, today and in the future. You will come away with an understanding of the value Oracle E-Business Suite applications deliver now and in the future.	E-Business Suite	Functional and Technical

8:45 - 9:35	<p>Run Oracle Workloads on Oracle Linux and OVM to Reduce Time, Risk and Costs by <i>Bob Bocchino, Director, Customer Success and Business Return, Oracle</i></p>	<p>We are in a "Cloud-crazy" world where running your business in the cloud is the answer to all your business challenges. The pressure on you to deliver Oracle workloads with "cloud-like" schedules and costs while still meeting your service and security SLAs is tougher every day. If you are a manager or senior manager responsible for delivering Oracle workload services to the business you already know this. What you may also already know is that running your Oracle applications on the Oracle stack gives you better overall system performance and reliability.</p> <p>What you may not know is that you are leaving something on the table if you don't leverage the advantages of Oracle Linux and OVM. Running your Oracle workloads on an OL and OVM infrastructure can help you co-exist with cloud and accelerate the effective use of cloud, in three ways:</p> <ul style="list-style-type: none"> > Reduce Time to Value > Reduce Risk > Reduce Total Costs <p>This session will focus on how you can leverage 10 quantifiable process improvements which are directly related to running on the OL and OVM that will increase the return from existing investment in Oracle applications and database.</p> <ul style="list-style-type: none"> > Improve database and application performance > Accelerate application and database deployment > Reduce configuration setup and tracking > Lower out of pocket costs and resource costs > Reduce downtime through fewer service requests > Accelerate service request resolution > Accelerate response to "zero day" vulnerabilities > Improve compliance with security mandates > Accelerate leveraging of public and hybrid clouds > Optimize overall reliability, availability, and scalability <p>Oracle Linux and OVM are the development platform for Oracle and the foundation of Oracle Cloud. This session will show you how to leverage them to turn the threat of cloud into an advantage for you, your team, and your organization.</p>	Applicable to All	Functional and Technical
8:45 - 9:35	<p>Oracle Enterprise Performance Management (EPM) Strategy and Roadmap by <i>Al Marciante, Sr. Director, Product Management, Oracle</i></p>	<p>This session explores in detail the overall strategy and solution delivery roadmap for Oracle Enterprise Performance Management (EPM) applications. The discussion covers all areas of EPM functionality including planning and budgeting, profitability and cost management, financial consolidation, financial close, external and internal reporting, and master data management—in the cloud and on-premises.</p>	Hyperion / EPM	Functional and Technical
8:45 - 9:35	<p>On Premise Payroll and HCM Cloud - with Integration Options using Integration Cloud Services (ICS) by <i>Marie Scott, Principal Solution Engineer, Oracle</i></p>	<p>This session is designed for functional end users, with highlights of HCM Cloud Talent Management R13. Technical users will learn about the new productized integrations for JDE/EBS/PSFT on premise Payroll using Integration Cloud Services (ICS).</p>	HCM Applicable to All / Cloud	Functional and Technical
8:45 - 9:35	<p>Autonomous Data Management - A Vision for Data Management in the Cloud by <i>Paul Sonderegger, Oracle Database Server Technologies</i></p>	<p>The cloud may be changing everything, but which cloud is right for your business? The rise of data as a form of capital, and therefore choice of enterprise database cloud, will have a direct impact on the future success of your business. This session focuses on Autonomous Data Management, a new vision for data management in the cloud that offers opportunities for DBAs and can help ensure future business success.</p>	Oracle Database / Cloud	Functional and Technical
8:45 - 9:35	<p>Oracle Taleo Connect Client (TCC): Powerful Tool for Integration by <i>Jagdish Varadraj, Solutions Manager, EIS Technologies</i></p>	<p>Why Taleo-HRIS System Integration? With the market trending towards cloud based solutions, there is a substantial requirement to integrate the disjoint best of the breed HRMS systems catering to various HR processes. After the acquisition of Taleo by Oracle, the scope for integration of both the systems eventually intensifies.</p> <p>Why TCC? Oracle Taleo Connect Client (TCC) is a very powerful integration tool to deal with the information flow in form of Interfaces to/from the Taleo system, but unfortunately most organizations overlook the product's full potential.</p> <p>In this session we will be going over the various options of TCC and an overview of the recent Taleo to Oracle EBS integration implemented using TCC for one of the leading educational institution in aviation industry.</p>	Taleo	Functional and Technical

8:45 - 9:35	CLOUD Procurement: Integrating to Oracle ERP and How Clients Gained Fastest ROI by <i>Greg Roush, VP Oracle Practice and Glenn White, Regional Manager, CSS International</i>	Learn details of Cloud Hybrid Co-existence: Hybrid solution integration options for PeopleSoft, JDE, EBS and other ERP environments. See Client Hybrid integration use cases for all Oracle ERP systems. Learn how Oracle Cloud customers have achieved/exceeded ROI for funding business case of the Co-existence experience. Learn how to assess if Oracle Procurement cloud co-existence is right for your organization: business case, expected results, timelines & ROI.	SCM Applicable to All / Cloud	Functional
8:45 - 9:35	Combine Data From Cloud & On-Premise Applications for Superior Reporting, Analytics, and BI by <i>Rick Hight, Reporting Solutions Specialist, Polaris Associates (Orbit Reporting + Analytics)</i>	Most organizations today have on-premise applications such as E-Business Suite, PeopleSoft, etc. as well as Cloud based applications such as Oracle Cloud Applications (Fusion), Taleo, Success Factors, etc. This hybrid approach creates a challenge of "connecting the dots" between data that spans multiple applications without expensive data warehouse solutions. This presentation will walk you through the steps to easily combine data from Cloud and On-Premise applications to build reports and dashboards to drive better business results.	Applicable to All / Cloud	Functional and Technical
8:45 - 9:35	Oracle's Maintenance Cloud by <i>Chuck Miller, Principal Solution Consultant, and Jennifer Allen, Senior Manager Asset Lifecycle Management (ALM) Cloud Strategy, Oracle</i>	Oracle has long been a leader in on premise Enterprise Asset Management. Now we'd like to introduce the newest member of the Oracle SCM cloud applications family: Maintenance Cloud. In this session learn about Oracle's cloud strategy, vision, and roadmap for maintenance customers, including integration with finance, procurement, inventory, and cost management in the cloud. Explore the opportunities and benefits of cloud computing in your maintenance operations and preview the roadmap for Oracle's maintenance cloud.	SCM Applicable to All / Cloud	Functional
9:45 - 10:35	PeopleSoft Financials and Projects Update by <i>Rhonda Maxwell, Master Principal Sales Solution Consultant, and Andrew Main, Principal Solution Consultant, Oracle</i>	Attend this session to hear what's new in Oracle's PeopleSoft Financials and Projects applications. Come see how PeopleSoft Financials and Projects has been enhanced via the delivery of PeopleSoft Update Images to further boost user productivity, empower the business users with new reporting capabilities, streamlines business process operations, and provide for efficient compliance and controls. In addition, the session discusses the roadmap for PeopleSoft Financials and Projects and functionality planned for delivery in future PeopleSoft Update Images to support tomorrow's business opportunities.	PeopleSoft	Functional
9:45 - 10:35	PeopleSoft 9.2 Onboarding Overview and Implementation Tips by <i>Brian McIntyre, President, WorkStrategy</i>	WorkStrategy will review strategies for designing and implementing PeopleSoft 9.2 Onboarding functionality including configuration options, Activity Guide Composer capabilities, onboarding process/step templates, and employee communication best practices. Presenters will provide a high-level overview of PeopleSoft Onboarding and delivered integration with PeopleSoft eBenefits, ePay (Direct Deposits, W-4). I-9, self-identification, and document review and acknowledgement. Objectives: <ul style="list-style-type: none"> • Review PeopleSoft 9.2 Fluid Onboarding functionality • Review Activity Guide Composer configuration tool • Review delivered Onboarding templates • Learn about HR onboarding design best practices 	PeopleSoft	Functional and Technical
9:45 - 10:35	Cloud to Ground Mashup: Your On-Premise PeopleSoft Applications Will Not Go Extinct by <i>Larry Grey, Co-Founder, GreyHeller</i>	Why choose one when you can get the best of both? In this session we will discuss techniques available for mashing up on-premise PeopleSoft applications with cloud solutions -- spanning ERP / Business Applications as a Service, Technology / Infrastructure Applications as a Service, and Industry / Vertical applications as a service. This demo-intensive session will illustrate how to flexibly and safely retain your PeopleSoft investment by evolving its role from a monolithic application to a key component of your hybrid cloud-to-ground ERP.	PeopleSoft / Cloud	Functional and Technical

9:45 - 10:35	<p>How Purging got us to Clean Up our Data, Find Hidden Issues, and helped us Feng Shui our Processes by Saul Letterman, Sr. JDE Administrator, Daymon Worldwide and Sulani Watkins, Senior Consultant, TeamCain</p>	<p>The idea of Purging anything often causes a defensive reaction. We know the outcome is likely to be good, but the process is perceived as painful. We all want clean closets, and completely organized garages but who has time for it. Not to mention, the fact that purging implies getting rid of some stuff we've accumulated and we all want to keep everything we have forever. . . . Well today we are talking about Purging our JDE data and the benefits that come from going through the exercise that's not difficult at all with the right toolset and the right mindset. The toolset is Purge-it! and the mindset is "archiving not purging." Using Purge-it, an Oracle validated integrated solution natively built in JD Edwards, we felt we had the correct toolset, yet we still had to overcome the concept of purging data and sell that to the users. The Purge-it! UI was a strong selling point to help ease the minds from a Purging to Archiving point of view. Once the project got underway we began to realize many other benefits such as the integrity validation rules of the solution, to the exceptions which are the results of those validation checks. These led us to gaps in our processes that we identified and addressed. These bonus outcomes add to the benefits of increased system performance, minimized backup times, and decreased space being reserved on the servers.</p>	JD Edwards EnterpriseOne and World	Functional and Technical
9:45 - 10:35	<p>Templates, Report Defs, Bursting, OH MY! - BIP Setup for Bas by Karen Brigiotta, Senior Application Consultant, EmeraldCube</p>	<p>Embedded BI Publisher is an awesome tool - it's free, it's easy to install, and it can turn not-so-pretty JDE report output into beautiful documents. So you design your layout, you have your developer create the template, and the users and customers love it! But wait - who administers these templates? Who makes changes to the emailing, and the bursting, and the versions, and the...??? Often, that's left to the functional analysts, who, without formal training, have to figure out how it all works and what to do when it doesn't. In this overview session, we'll go through the basics of BI Publisher applications - how they work together, what information is needed, and how to enable and disable them. Then, we'll discuss how the output is created, how to access it, and what you need to know to change it. Finally, we'll go through ways to use the features such as bursting, email, and output to file location, including a bonus on custom data structures for emails and file naming.</p>	JD Edwards EnterpriseOne	Functional and Technical
9:45 - 10:35	<p>Oracle Financial Accounting Hub – Empowering Long Term Effectiveness of E-Business Suite by Tim Collieran, Solutions Engineer Manager, Excel4Apps</p>	<p>As the pace of business process and competitive pressures increase, E-Business Suite users must adapt to market demands and growth opportunities faster than ever. Many E-Business Suite Users have turned to Oracle Financials Accounting Hub (FAH) for consolidating data from disparate applications into a common E-Business Suite Infrastructure that improves operating efficiency and response time to critical business processes. Once housed within FAH, data is more easily mined and used allowing for less maintenance, increased internal controls, and easier reconciliations. Organizations using FAH can also leverage Excel-based reporting that works seamlessly with the FAH architecture to achieve higher levels of user productivity. This presentation will focus on: • FAH for Large, Medium and Small E-Business Suite users • How to and what to expect – real life examples • Q & A with expert panel</p>	E-Business Suite	Functional and Technical
9:45 - 10:35	<p>Complete EPM/BI Cloud Decision Guide: From Subscription-SaaS to Platform-as-a-Service and Beyond by Eric Helmer, Vice President, Mercury Technology Group</p>	<p>There are many options Oracle EPM customers have when looking to the cloud. Weather you are looking to fully jump into a complete subscription-based platform, or simply dip your toes into a Hybrid model, many factors can influence your decision. Join Oracle ACE Director Eric Helmer has he walks through a complete decision making process for evaluating which cloud model is right for you. We will compare Software-as-a-Service, Public Infrastructure-as-a-Service, and Private Managed Cloud options by looking at services, security, flexibility/control, data integration, and overall costs.</p>	Hyperion / EPM / BI / Cloud	Functional and Technical
9:45 - 10:35	<p>The Hidden World of EPM Automate by Belen Ortiz, Senior Consultant, MindStream Analytics</p>	<p>When moving to the cloud, one of the big differences is that we lose direct access to the Planning and Essbase server's operating systems. Oracle has instead created a tool called EPM Automate, which allows to automate a wide variety of administrative tasks in PBCS. We'll go over the many things that EPM Automate can do (and can't do), and show you some real life examples on how to get the most out of this new utility.</p>	Hyperion / EPM / BI	Functional and Technical

9:45 - 10:35	Reinventing AP Automation with Oracle Validated Integrations to PeopleSoft, JDE, or EBS by <i>Patrick Gahagan, Senior Consultant, Elire, and Peter Lopes, Executive Account Solutions, Canon Information and Imaging Solutions</i>	In this session, Elire & Canon Information & Imaging Solutions will present Canon's AP Automation Solution which integrates to PeopleSoft, JD Edwards, and Oracle E-Business Suite. Canon will discuss how the seamless integration of technology and workflow behind the OVI certified solution creates a simple, transparent AP processes, leveraging Optical Character Recognition (OCR), Enterprise Imaging Platform & PeopleSoft Financials. This session will also review Elire's Strategic Advisory Services methodology used to define requirements for the end-to-end invoice management process, including invoice intake, coding, workflow approval, reporting and dashboards. The Elire team will showcase a PeopleSoft integration case study to demonstrate the increase in productivity, speed, visibility and control delivered to our client who manually imaged & keyed over 60,000 invoices per year, transforming their fragmented, manual, paper intensive process.	Applicable to All	Functional
9:45 - 10:35	Top 9 Tips to Get the Most out of GoldenGate by <i>Ravish Naik, Sr. Technical Specialist, and Mahesh Vanapalli, Sr. Applications DBA, Datavail</i>	Oracle GoldenGate is a highly popular solution for data integration and replication between a variety of heterogeneous systems. Its high demand among organizations of all sizes and industries means that it has a variety of uses, many which come with potential challenges. With a wealth of experience successfully implementing GoldenGate for clients, this session will cover the Top 9 tips we give our customers when they run into implementation roadblocks with this market-leading software. Take our expertise home with you so you can take advantage of all of GoldenGate's beneficial features.	GoldenGate	Functional and Technical
9:45 - 10:35	PeopleSoft HCM and Oracle Cloud HCM Update by <i>Kassie Eacrett, Senior HCM Solution Consultant, Oracle</i>	This session provides an update of the latest features in both Oracle's PeopleSoft Human Capital Management (PeopleSoft HCM) and Oracle HCM Cloud applications, including human resources, workforce management, talent management, help desk, work life and safety incident management.	PeopleSoft / HCM Applicable to All / Cloud	Functional and Technical
9:45 - 10:35	Climbing the SCM Maturity Curve. How Successful Supply Chains are Driving New Technologies into their Operations by <i>Eric Dowski, VP of ERP / SCM Sales, and Roddy Martin, VP of SCM Marketing, Oracle</i>	Organizations are taking new approaches in running their supply chain with new technologies. Cloud adoption is growing rapidly as leading organizations see the advantage of rapid deployment to gain visibility and control risk. Attend this keynote and hear of the latest technologies both available and in development to help you drive greater success through your supply chain.	SCM Applicable to All / Cloud	Functional and Technical
9:45 - 10:35	Oracle Cloud – A Platform and a Path to Cloud by <i>Sachin Sathaye, Sr. Director Product Marketing, Cloud Business Group, Oracle</i>	Today, the cloud changes almost everything we know about business and IT, about work and life. It enables us to reimagine what's possible, by offering companies a path to move from point products and disconnected services operating their business to a fully integrated cloud platform that transforms their business. In this session learn how a complete cloud platform can help change the economics of innovation. Using customer success stories as a foundation, this session highlights how companies can build their own unique paths to the cloud and actually scale innovation at the same time reducing costs.	Applicable to All / Cloud / Hybrid	Functional and Technical
10:35 - 11:05	NETWORKING BREAK / EXHIBITS			
11:05 - 11:55	The Future of PeopleSoft Financials in Today's Cloud Environment by <i>Jeff Goddard, President and Founder, BTRG</i>	PeopleSoft Financials v9.2 was released in March 2013 and there have since been 24 PUM updates. At the same time cloud applications and cloud technology is changing enterprise systems. Is your organization ready for cloud technology? The majority of BTRG's recent clients wrestle with their PeopleSoft investment versus the barrage of cloud options. They need to deliver more functionality to the business for less cost. On average, 80% of budgets are spent on maintenance only leaving 20% for innovation. In this session, Jeff Goddard of BTRG will outline how clients are getting the most out of v9.2 financials modules to maximize their investments. Jeff will also explain the growing trend of taking PeopleSoft out of on-premise data centers and moving to Oracle Compute Cloud with outsourced managed services. These 3 options will hopefully keep the business happy while lowering that 80% maintenance number. A win/win for everyone!	PeopleSoft / Cloud	Functional and Technical
11:05 - 11:55	Gaining Efficiencies with PeopleSoft Dashboards and Work Centers by <i>Customer Unifirst</i>	Abstract Pending	PeopleSoft	Functional and Technical

11:05 - 11:55	PeopleTools 8.56 and Roadmap by <i>Scott Hirni, Principal Sales Consultant - Applied Technology, Oracle</i>	Oracle continues to invest in PeopleTools technology as one of the most effective ways to deliver enhanced value to PeopleSoft customers. Come to this session to see the value of Oracle's PeopleTools 8.56 and what's planned for the future of PeopleTools. You will see some of the new features with particular emphasis on the Fluid User Interface, Elastic Search and PeopleSoft Cloud Manager.	PeopleSoft	Technical
11:05 - 11:55	From Budget Heart Attack to Flatline: A New Beginning for JD Edwards Upgrades by <i>Richard Garraputa, Senior Analyst, Corning Data</i>	This session for business, functional and technical leaders will discuss the JD Edwards EnterpriseOne Continuous Improvement Delivery model and how it changes everything you thought you knew about upgrades. Hear real examples of customers that have benefited from the new 'Stay Current' approach to JD Edwards ownership. Learn about the tools and solutions for maintaining your JD Edwards system and how you can get the most benefit and a more predictable budget. Get the hills and valleys of your IT budget to flatline and NEVER UPGRADE AGAIN!	JD Edwards EnterpriseOne and World	Functional and Technical
11:05 - 11:55	Intergen Case Study: Audit, Compliance, & Security Solutions for a Leading Energy Industry Provider by <i>Veer Ranganathan, IT Manager, InterGen, and Mike Hoskin, Q Software</i>	InterGen, a leader in the Energy industry will co-present with Q Software, provider of Audit, Compliance, & Security solutions. Session will cover the considerations and benefits for the total solution as well as implementation recommendations. Various options will be presented in the session for both on-premise and cloud-based solutions for audit, compliance & security.	JD Edwards EnterpriseOne and World	Functional and Technical
11:05 - 11:55	3PL Implementation with EDI Interface Lessons Learned by <i>Theresa Healey, Business Analyst / Systems Strategist, and Alan Wadleigh, Business Analyst / Functional Strategist, AngioDynamics</i>	This presentation will over view the AngioDynamics implementation of a third party logistics (3PL) partner in Canada. Implementing a 3PL, requires new processes and procedures for the business. This session will review the business changes required to manage a 3PL. We will also discuss the standard EDI transactions used, and the changes needed in oracle to trigger the data exchange in both directions. Lastly we will highlight the lessons we learned. What worked, what didn't work, and what to watch out for.	E-Business Suite	Functional
11:05 - 11:55	USNH Case Study: How to Roll Out Planning Cloud in a Large, Decentralized Organization by <i>Larry Gagnon, Senior IT Project Manager, University System of New Hampshire, and Sree Kumar, Manager, Performance Architects</i>	We will discuss solutions to common challenges while implementing Oracle EPM planning cloud solutions based on rolling out Oracle Planning and Budgeting Cloud Service (PBCS) at the University System of New Hampshire (USNH), such as: <ul style="list-style-type: none"> • "Us" and "Them:" How to maintain independence while working towards the greater good of the organization • Gaining consensus amidst a lack of consistent planning processes • How to implement with "pride of ownership" • How to successfully manage a decentralized implementation Presentation Objective 1: • Methods for how a decentralized organization CAN work together Presentation Objective 2: • Gaining consensus amidst a lack of consistent planning processes Presentation Objective 3: • How to implement with "pride of ownership" Presentation Objective 4: • How to successfully manage a decentralized implementation	Hyperion / EPM / Cloud	Functional and Technical
11:05 - 11:55	Get the Best of Both Worlds: See How On-Premise and Cloud-Based Systems Can Coexist by <i>Dmitriy Ismaylov, Vice President EPM & Solutions Architect, and Max Gomez, Executive Vice President, Archetype Consulting</i>	You are happy with your on-premise system but it is showing some signs of aging. While the benefits of a cloud-based system are attractive, you have a sizeable investment in your current system and the need to introduce more EPM modules in the near term. Let's look at some considerations for a successful hybrid approach that maintains the stability of your existing system and gives your business the opportunity to test cloud-based applications without the full commitment. See how both on-premise and cloud-based systems can coexist and be integrated together to create the most optimal enterprise wide solution.	Hyperion / EPM / Cloud / Hybrid	Functional and Technical
11:05 - 11:55	Oracle E-Business Suite on Oracle Cloud Infrastructure: A Case Study by <i>Oleg Pyatnychko, Principal Solution Architect, Data Intensity, and Anita Adoba, Cloud Platform Specialist, Oracle</i>	In this session learn how Data Intensity leverages Oracle Cloud Infrastructure to accomplish key business requirements with Oracle E-Business Suite, including development capacity and disaster recovery use cases. Hear about the company's initial evaluation of Oracle's IaaS and PaaS solutions, why it chose Oracle Cloud Infrastructure, and lessons learned from the project by the engineers who did it. See a demo of getting started with Oracle Cloud Infrastructure, understand the automation capabilities provided by Oracle E-Business Suite development, and gain a deep understanding of managing integrations in an Oracle Cloud Infrastructure hybrid environment. Technology includes Oracle E-Business Suite 12.2 on an Oracle Database 12c, Oracle Access Manager, Oracle BI, and several external SaaS applications.	E-Business Suite / Cloud / Hybrid	Functional and Technical

11:05 - 11:55	Cloud 101 for Technologists by <i>Lyson Ludvic, Certified Cloud Architect, Cloud FinTech Consulting</i>	Cloud architectures, Security, Database Deployments, Compute, Scaling up & Down, Networking, Backing up, Monitoring, Migration Strategies, REST API's, Performance Tuning & finally take you to the world of Devops & its big players Salt, Chef, puppet, Rightscale, Ansible & maybe if time permits build a Chef cookbook.	Database / Cloud	Technical
11:05 - 11:55	Win the War on Talent by <i>Zack Ijaz, HCM Consultant, Denovo</i>	A successful organization is one that is conscious of its greatest asset, which is talent. Oracle's Talent Management module is engineered to help track, compare, and analyze the talent within an organization's workforce. It's important to know the full functionality of this module in order to take the greatest advantage of its capabilities. This presentation will highlight: module benefits, points of consideration when implementing, feature functionalities, and best practices. <ul style="list-style-type: none"> •Encourage Consultants and Users to be Mindful of Talent Management Features. •How to get your organization to take advantage of Talent Management processes. •Highlight Points of Considerations & Best Practices when Implementing. •Explain the importance of talent recognition in an organizations workforce. Oracle's Cloud Talent Management module benefits employers by accessing their talent for the future growth and development of a business organization.	HCM Applicable to All / Cloud	Functional and Technical
11:05 - 11:55	Supplier Collaboration Best Practices: We Have Been Doing It Wrong? by <i>Vir Jain, NEOAUG Board</i>	How can a mid-size distribution industry with many suppliers/ customers with complex P2P processes and huge data volumes achieve best AP/ Procurement standards with minimal efforts? This case study describes how to select a Supplier, use iSupplier effectively and the best practices involved in designing, communicating and using the system for a typical distribution and other financial business units with low to high transactions within Supply Chain (P2P) to achieve the full control and almost zero reconciliation issues at the month end and address day to day Supplier Setup Challenges and sensitive document Sharing.	SCM Applicable to All	Functional and Technical
11:05 - 11:55	Preparing for Enterprise Transformation: The Shift to Oracle Cloud ERP by <i>Logan Wacker, Managing Consultant, and Michael Graham, Partner, Elire</i>	Join Elire, Oracle Gold and Cloud Standard Partner, to discuss IT transformation and readiness through the adoption of Oracle Cloud ERP. Oracle Cloud ERP is a game-changer and your organization needs to be prepared to take the leap. In this session, the Elire team will discuss ways to prepare your organization for Cloud and decide if it's right for you, including building stakeholder support, performing a business process review and Disconnect analysis, and ensuring end-user readiness. In addition, the Elire team will review the value creation achieved through implementing a SaaS solution and outline where our clients recognize significant cost savings through reducing a legacy financials management applications customization and footprint. Finally, our team will evaluate where we see year over year productivity improvements across payables, cash management, and receivables through adapting to the evolving cloud universe.	Applicable to All / Cloud	Functional
11:05 - 11:55	Revenue Management Cloud Service (RMCS), by <i>Mel DeLellis, Master Principal Sales Consultant, Oracle</i>	Oracle® Revenue Management Cloud is a centralized, automated revenue management product that enables you to address ASC 606 and IFRS 15 accounting standard for Revenue from Contracts with Customers. The product provides a configurable framework to automate the identification and creation of customer contracts and performance obligations, their valuations and resulting accounting entries, with the ability to recognize the revenue over time or at a point in time.	Applicable to All / Cloud	Functional
11:55 - 1:00	NETWORKING LUNCH / EXHIBITS			
1:00 - 1:50	From Flat Reporting to Online Analytics with Drill Down Capabilities by <i>Derek Tomei, Director, Global PeopleSoft, Velocity Technology Solutions</i>	76% of companies have invested in big data analytics, yet 55% are still struggling to determine its value. Join this session to see the business case for company-wide adoption of analytics to fuel data-backed decisions. This presentation will provide insight into how to rapidly go from flat reporting with scheduled and on demand queries over to real time reporting with online PeopleSoft Analytics with drill down capabilities utilizing dashboards, pivot grids, simplified analytics, and the Fluid UI. Objective #1 Provide a detailed plan on how to engage with your business users to identify the right reports and opportunities leveraging online analytics to get to the root of issues and bottlenecks. Objective #2 Provide best practices and key tips for creating online analytics dashboards that empower your users, line of business and executives.s. Objective #3 A discussion on utilization of analytics to deliver real-time insight from your PeopleSoft platform that will transform how you operate your business, coach employees, and devise continuous improvement initiatives.	PeopleSoft	Functional and Technical

1:00 - 1:50	PeopleSoft Lift & Shift to Oracle Cloud Infrastructure (Oracle Public Cloud) - Success Story by <i>Chris Kennedy, Assistant Director of Application Support, Coppin State University</i> , and <i>Arvind Rajan, Chief Technology Architect, Astute Business Solutions</i>	Learn about the Success story of a Customer who moved their PeopleSoft application on Production to Oracle Cloud Infrastructure. A detailed case study on Lift & Shift to Oracle Cloud Infrastructure which was successfully carried out in 6 weeks!	PeopleSoft / Cloud	Functional and Technical
1:00 - 1:50	Implementing Tools 8.55, Fluid User Experience, and Universal Design by <i>Nicole Apostola, Application Specialist, and Kristina England, Web Applications Specialist, University of Massachusetts</i>	The University of Massachusetts's mission is to provide an affordable and accessible education of high quality. To that respect, the university takes a keen focus on ensuring universal design of our websites and applications. As we upgraded our PeopleSoft HCM application to PeopleTools 8.55 and went current with PUM 21, we focused on improving accessibility and user experience, especially for our employee self-service components. We will discuss how we rolled out a Fluid user interface to all employees, and how we are currently working on improving accessibility. Intended audience: any functional or technical user interested in Fluid User Interface and/or testing and designing for accessibility.	PeopleSoft	Functional and Technical
1:00 - 1:50	My Oracle Support Best Practices by <i>Chris Wartaki, Global Customer Management, Oracle</i>	Know the full extent of your support investment. Enable your entire staff to remain notified, connected and technically sharp. This session covers My Oracle Support Best Practices, Tips, Tools, Resources and Efficiencies that will turn up the productivity for your team.	Applicable to All	Functional and Technical
1:00 - 1:50	The Digital Supply Chain for JDE EnterpriseOne by <i>Charles Daniels, Alliances Director, DSI</i> , and <i>Joanne Ferrier, Director of Consulting Services, Minardi Consulting Group</i>	To keep customers satisfied and to compete in the digital economy, inventory visibility and control across the extended supply chain is required. Learn how companies are using mobile-first supply chain apps to extend the capabilities of JD Edwards EnterpriseOne to reach new levels of visibility, productivity and profit.	JD Edwards EnterpriseOne	Functional
1:00 - 1:50	Best Practices on "Lift & Shift" your Oracle E-Business Suite into the Oracle Cloud by <i>Gustavo Gonzalez, CTO, IT Convergence</i>	By 2025, Oracle predicts that 100% of development and testing environments will be deployed in the cloud looking for cost savings, less risks and improved efficiencies. The Oracle E-Business Suite Development team has released multiple automated tools allowing organizations to leverage all the benefits of the Oracle Cloud PaaS and IaaS for E-Business Suite making it easy to lift and shift your on premise Oracle EBS into the Oracle Cloud. A Time and Attendance hardware plus software solution Organization, who has been working with EBS for more than a decade on premise made the smart decision to move into the Oracle Cloud taking the advantages of a more flexible and robust solution to support their growth. This session will take you behind the scenes on what are the steps based on the documentation –plus our real experience- on getting E-Business Suite running in the Oracle Cloud with the Application Server running in IaaS plus Database as a Service in a few weeks.	E-Business Suite / Cloud	Functional and Technical
1:00 - 1:50	How PBCS has Helped Plan and Track High Growth Life Science Organizations by <i>Tony Martignetti, Finance Consultant, Surface Oncology</i> , and <i>Eric Sanders, Director of Delivery, Cervello</i>	Learn how life science organizations in the Boston Area have moved from spreadsheets and R&D Logic to PBCS to establish more robust reporting and standardized processes, while achieving fast return on investment and low total cost of ownership.	Hyperion / EPM	Functional and Technical

1:00 - 1:50	<p align="center">Oracle Analytics Cloud (OAC) Introduction and OBIEE Migration Options by <i>John McGale, Manager, Performance Architects</i></p>	<p>Did you hear about the introduction of Oracle Analytics Cloud (OAC) earlier this year (which combines Essbase, BI Cloud Service and Data Visualization in the Cloud)...and are you wondering what it's all about? Is your organization using Oracle BI Enterprise Edition (OBIEE) 11g or 12c...and you are at the crossroads regarding tool selection for cloud migration? If so, this presentation is for you! The Performance Architects team explains:</p> <ul style="list-style-type: none"> - QAC: What it is and what it isn't - Feature/functionality and licensing benefits of upgrading to OAC - What to do about those tricky ELT/ETL solutions - Cloud versus on-premise considerations - Options for lifting and shifting your content - Important focus areas for Oracle BI applications (OBIA) customers 	BI / Cloud	Functional and Technical
1:00 - 1:50	<p align="center">What's New in Oracle Approvals Management (AME) - OM, GL and More by <i>Susan Behn, Oracle Ace, Infosemantic</i></p>	<p>AME allows users to define rules for obtaining approvals of various types of transactions. Learn how easy it is to use this powerful functionality to create complex approval rules that meet your unique business requirements. Specific AME rule examples will be presented for OM, GL, PO, AP and HR.</p>	E-Business Suite	Functional
1:00 - 1:50	<p align="center">What's New in Oracle Database 18c by <i>Sean Stacey, Director Product Management, and Bob Mackowiak, Senior Principal Technologist - Product Management, Oracle Database Server Technologies</i></p>	<p>Oracle Database recently switched to a new annual release model, and Oracle Database 18c will be the first release in this new model. This session is a unique opportunity to get ahead of the curve and learn what's new in Oracle Database 18c directly from the Oracle Database development team.</p>	Database	Technical
1:00 - 1:50	<p align="center">Employee Expectations your On Premise System Cannot Meet – Assessing your Current HCM Technology by <i>Jacqueline Kuhn, EVP of HCM Strategic Consulting Services, HRchitect</i></p>	<p>Human Capital Management (HCM) technology has graduated to be a consumer-driven marketplace. The vast choices the consumer has today were not available five years ago. Organizations are investing in new solutions as they replace their legacy systems implemented 10+ years ago, and vendors are rapidly innovating to meet the needs of the changing HR technology market.</p> <p>The session will begin with a brief recap of HCM technology trends seen in recent years, and how those trends have changed the HR space and organization's strategies around HCM. Next, explore recent technology trends that are increasing in popularity and examine widely used on premise systems such as PeopleSoft, Oracle EBS and JD Edwards to determine if and how current technology trends can be incorporated into the utilization of these systems.</p> <p>Then, explore how the SaaS marketplace as a whole, and Oracle Cloud specifically, will incorporate these trends into their product roadmap and product enhancements. These trends are driven from hundreds of evaluation, selection, and implementation projects conducted by Jacqueline. She will share recommendations on how organizations can leverage these new technologies and the resulting HCM technology enhancements to maximize their organization's ROI on HCM Systems.</p>	HCM Applicable to All	Functional
1:00 - 1:50	<p align="center">R13 Sales and Operations Planning in the Cloud - Designed for Coexistence with On-Premise ERP, by <i>Garvin Few, Principal Solution Engineer, Oracle</i></p>	<p>This presentation will highlight the benefits of Oracle's new Cloud service for Sales and Operations Planning.</p> <p>We'll show how you can use Sales and Operations Planning Cloud as a competitive tool to enhance your supply chain performance and alignment with strategic plans.</p> <p>We'll cover the benefits of Sales and Operations Planning Cloud including:</p> <ul style="list-style-type: none"> - Quick time to benefit - Organizational alignment - Increased organizational accountability - Balancing of demand and supply while meeting financial targets - Increased responsiveness to changing market conditions - Long-term supply chain planning visibility and capacity planning - Driving management decisions into execution - Higher revenues, lower costs, greater profits - Higher planner productivity <p>We'll discuss how built-in best practices, and integration with back-end ERP systems and the other Oracle Supply Chain Planning Cloud Services can facilitate your S&OP transformation.</p>	SCM Applicable to All / Cloud / Hybrid	Functional

1:00 - 1:50	ERP: Planning your Path to the Cloud <i>by Madeline Osit, COO, Beacon Application Services</i>	<p>Come and hear guidance and best practices for your long and short term plans to bring your ERP systems into the Cloud. We will discuss how the role of ERP is changing and how you need to consider that as you plan your migration. We'll talk about the factors involved in determining the best time to adopt a Cloud solution and approaches and strategies for the timing and scope of your transformation. This presentation will also cover the impact of ERP Cloud adoption on your organization and other considerations you need to take into account as you make your plans.</p>	Applicable to All / Cloud	Functional and Technical
1:00 - 1:50	A Day in the Life of a CIO - Oracle Management Cloud <i>by Shankar Gurusamy, Director, Cloud Technology Lead, Rajiv Anbazhagan, Director, Cloud Services, OneGlobe, and Jason Cohen, Principal Consultant, Oracle</i>	<p>Running an IT department in many ways is no different than running a manufacturing plant or service operation. All have to identify when there are breakdowns, bottlenecks, quality issues and other things which impact service/production. The key goal is to identify the problem as quickly as possible and restore service. In the best case try to identify the problem before it impacts service. Most IT organizations are not good at this because they use a set of diverse set of one-off tools and manual processes across different parts of their infrastructure stack.</p> <p>As business management looks at IT as another service department they will start or are starting to ask the key questions that they would of any operations based department.</p> <ul style="list-style-type: none"> •Why are my application services down or performance slow? •Why does it take so long to identify the problem and fix it? •What are we doing to avoid these problems in the future by determining root causes? •Who is the single point of contact for resolving issues or the one throat to chock? <p>In this presentation, we will discuss how Oracle Management Cloud (OMC) can help answer these questions. OMC is a centralized single tool to management and diagnose the infrastructure. We will present use cases dealing with performance, log analysis and others as time permits. The presentation will allow attendees to understand how OMC can address managements concerns.</p>	Applicable to All / Cloud	Technical
2:00 - 2:50	You're on 9.2, Now What? Embracing PUM and Selective Adoption Strategy <i>by Shannon Roche, Director, MIPRO Consulting</i>	<p>PUM and Selective Adoption have significantly altered the PeopleSoft landscape in relation to receiving both fixes and new features on a regular schedule. With this new paradigm, organizations who do not change in order to take advantage of Selective Adoption will experience much higher costs to maintain their PeopleSoft applications. In this session, you will learn how companies are embracing Selective Adoption and utilizing PUM. You'll also learn the purpose for different images, the different maintenance strategies and how to use different patches. We'll take you through the various elements that other organizations have considered to insure a Selective Adoption strategy for a successful deployment. We will close with PUM best practices and lessons learned, putting you on the path forward to building your own Selection Adoption strategy.</p>	PeopleSoft	Functional and Technical
2:00 - 2:50	Manager Self Service & Delegation Guide <i>by Sumit Gaurav, PeopleSoft HCM Lead Analyst, Beth Israel Deaconess Medical Center</i>	<p>PeopleSoft Manager Self Service and Delegation presentation explains about how we have implemented the delivered functionality which is built on fluid framework. It also highlights how we have utilized the delivered framework to build our own manager self service transaction and also explains key components such as guided self service and approval process configuration required for manager self service. The other key functionality in the presentation is about how manager can delegate the transaction to their subordinates. Along with presentation, demo for below MSS transactions will be showcased.</p> <ol style="list-style-type: none"> a) View Employee Personal Info b) Termination c) Retirement d) Promotion e) Company Transfer f) Ad hoc Salary change g) Account Distribution Change (Custom Transaction) 	PeopleSoft	Functional and Technical

2:00 - 2:50	PeopleSoft and Oracle Cloud – What Does It Mean to You by <i>Marc Weintraub, Vice President, PeopleSoft Product Strategy, and Scott Hirni, Principal Sales Consultant - Applied Technology, Oracle</i>	<p>There is a lot of talk about the “cloud”. It can be disruptive; it can present new opportunities, and it can mean different things to different people. Oracle is one of the largest cloud solutions provider in the market. As a PeopleSoft customer what does that mean to you? In this session hear from members of the Oracle PeopleSoft team about how you could approach the Oracle Cloud as a PeopleSoft customer. Learn what opportunities exist for you including deployment of your PeopleSoft to Oracle Cloud (IaaS/PaaS) using PeopleSoft Cloud Manager. Discover what you can do now, in Today’s PeopleSoft to maximize that investment and prepare yourself for a potential transition to Oracle Cloud Applications.</p>	PeopleSoft / Cloud	Functional and Technical
2:00 - 2:50	Single Instance ERP or Two-Tier ERP? That is the Question! by <i>Tom Gabriele, Senior Solution Consultant, GSI</i>	<p>We will discuss the challenges of supporting your growing businesses on a traditional, perpetual license/support model ERP and the solutions that will enable the growth and expansion your business seeks.</p> <p>Today’s challenge: Single-tier ERP may not be enough to meet the needs of today’s business!</p> <ul style="list-style-type: none"> •Mergers and acquisitions and the growth of homegrown applications invariably leads to fragmentation of the business solutions – a maintenance nightmare! •Global expansion, new business models and new sales channels lead to a wide array of requirements for ERP solutions at the subsidiary level that can’t always be met by the legacy ERP solution – it’s rarely one-size fits all! •Single-tier ERP strategies are unable to meet subsidiary go-to-market requirements and local cultural or regulatory needs the ability to meet local and regulatory requirements becomes challenging! •The traditional perpetual license/support model consumption of ERP systems becomes a costly burden. The constant need to upgrade and maintain them causes many enterprises to neglect them altogether - this leads to version-locked, outdated, unsupported ERP that no longer is capable to support business growth and expansion! 	JD Edwards EnterpriseOne and World	Functional and Technical
2:00 - 2:50	End-to-End Ecommerce B2B/B2C Ecommerce and Mobile Apps for JD Edwards by <i>Fermin Rodriguez, Managing Director, SmarterCommerce</i>	<p>When it comes to JD Edwards Ecommerce, SmarterCommerce stands alone as the most proven solution with dozens of live B2B and B2C sites across the Americas, Europe and Asia/Pacific in over 20 countries and a dozen languages and currencies.</p> <p>Together with Progress Software, SmarterCommerce delivers native integration with Sitefinity Content Management System (CMS) that runs over 11,000 websites and is recognized by Gartner Group as leading CMS platform. Sitefinity enables your marketeers and IT professionals to easily manage the “look and feel” of your sites using intuitive, drag-and-drop capabilities.</p> <p>Whether you need a complete B2B or B2C ecommerce platform, customer portal, distributor portal, salesperson portal and epayments portal, SmarterCommerce with Sitefinity CMS can meet your needs.</p>	JD Edwards EnterpriseOne and World	Functional and Technical
2:00 - 2:50	Feeling Dumped? How to Replace Discoverer Painlessly by <i>Steve Christos, Strategic Accounts Manager, insightsoftware.com</i>	<p>Oracle Discoverer has been de-supported, and many people are struggling to find the right replacement to solve all their Oracle reporting needs. Not all options are created equally, and there are many issues with the Discoverer migration tool. If you find yourself stuck, join us for this informative session to understand a full landscape of what’s available, and what you should look for in a replacement. See how Hubble, an integrated suite of performance management apps enables business users the ability to easily create and analyze data directly out of Oracle in real-time, eliminating the need for your IT team to create, recreate, and refine reports as the business’ needs evolve. Whether you are looking to replace Discoverer and FSGs, or just need a flexible, user friendly reporting solution for eBusiness Suite, this session will help you get over the heartbreak quickly and learn to love Oracle again.</p> <p>Three takeaways:</p> <ul style="list-style-type: none"> • Explore your Oracle Discoverer replacement options • Determine the vital features you need for Oracle reporting success • Create an action plan for Oracle Discoverer replacement that meets your unique needs 	E-Business Suite	Functional and Technical
2:00 - 2:50	Best of Oracle Open World 2017 by <i>Bob Sabo, ERP Strategic Programs Director, and Lauren Farese, Public Sector Sr. Director, State and Local Government East, Oracle</i>	<p>Oracle always makes significant announcements at the Open World conference. This year is no exception. The session will cover some of the highlights of content that was presented at OOW.</p>	Applicable to All	Functional and Technical

2:00 - 2:50	OBIEE and R to the Rescue! Advanced and Predictive Analytics in Oracle Business Intelligence by <i>Cuong Tien, Senior Consultant, MindStream Analytics</i>	In this session, you'll hear about how OBIEE & Oracle R can work to provide the insight to quickly identify specific business problems quickly vs traditional method of process of elimination. Insight and Intelligence is paving the way to better equip decision makers in your organization.	Hyperion / EPM / BI	Functional and Technical
2:00 - 2:50	R12.2 Happy Hour - New England Style! by <i>Bill Dunham, Oracle ACE, Principal, OATC</i>	This is a general education presentation that will provide a variety of helpful information on Oracle EBS R12 (up to 12.2.7), and we anticipate every participant will learn something new! We will provide useful information that is typically found during an implementation or upgrade but are also outside standard project activities and tasks. Presentation will also focus on real project issues and problems, with solutions, that are applicable to many R12 projects. Presentation contains technical and functional topics that are applicable to a large audience.	E-Business Suite / Cloud / Hybrid	Functional and Technical
2:00 - 2:50	Upgrade and Migrate to the Oracle Database Cloud by <i>Bob Mackowiak, Senior Principal Technologist - Product Management, Oracle Database Server Technologies</i>	You have databases you want to move to the Oracle Database Cloud? There are several ways to complete such a migration - but which one is the best for you? We'll showcase the different paths, tell you how to choose the right method for your situation, and give you straight forward step-by-step instructions first hand from the Database Upgrade and Migration Development Team to ensure your successful and simple migration to the Oracle Database Cloud.	Database / Cloud	Technical
2:00 - 2:50	Planning Systems Consolidations for Mergers and Acquisitions in Healthcare by <i>Peter Kislowksi, Director of Client Services, Sierra-Cedar</i>	The goal of this session is to provide an overview of the issues likely to be encountered when planning the consolidation of multiple entities with multiple applications into a single system. While the focus is on healthcare due to the activity now occurring with large numbers of mergers and acquisitions within healthcare, the issues and planning considerations largely apply to any industry. The session will focus on how planning an application deployment is affected by an existing application baseline and how that impacts planning in such areas as fit/gaps, future business processes, reporting, conversions, testing, training and deployment planning. The target audience would include anyone who may be involved in planning or working on a project to consolidate multiple entities into an existing system.	Applicable to All / Cloud / Hybrid	Functional and Technical
2:00 - 2:50	How to Enhance Your OTC Processes with Oracle Order Management Cloud by <i>Shubho Saha, Nexinfo</i>	Oracle Order Management Cloud is an order capture and fulfillment Cloud solution that allows users to manage all order channels in a single view. It is designed to improve order handling across the order-to-cash process and enables increased customer satisfaction and order profitability. In this presentation, we will talk about the features, functionality and implementation details of Order Management Cloud. Implementation details include high level setups, data migration and integration with other systems. We will also highlight best practices for ensuring optimized order processes using cloud-based order management.	SCM Applicable to All / Cloud	Functional and Technical
2:00 - 2:50	10 Old Facts about Oracle Cloud SaaS Demystified in 45 Minutes by <i>Gustavo Gonzalez, CTO, IT Convergence</i>	The rapid growth and constant innovation of Oracle Cloud is leading to a large amount of uncertainty and certain misbeliefs. Most Oracle users share common doubts on security, while some even wonder if Cloud products are mature enough. Everybody is out to find which options are available to move their applications to the Cloud and what will be the actual cost of that investment. Topics included that will be discussed: - How Organizations running their business in LAD can operate in Oracle SaaS - Cost, reliability, performance, standards, compatibility, security and the myths behind them - Options and requirements to understand your journey to the Cloud Learn how a Cloud subscription model compares to on premise applications. Understand the Cloud SaaS offering for Latin America and coexistence models available out of the box. Get help with best practices on the Cloud strategy and direction of corporate applications.	Applicable to All / Cloud	Functional
2:00 - 2:50	A Closer Look at Oracle Cloud - IaaS and PaaS options for Database and Applications by <i>Sushil Motwani, Oracle Solution Architect, Rolta AdvizeX</i>	Cloud is the new buzzword in the IT industry. Many businesses have started using the "cloud" as their data center consolidation/application consolidation tool, but are not completely sure of the various options available from an IAAS, PAAS and SAAS offering. This presentation will give the customers a clearer understanding of the various cloud options specific to the Oracle Cloud, including Database Cloud Service, Backup to the Cloud, DR in the Cloud, keeping in mind that all customers cannot adopt the cloud and what options are available for such customers in their long-term goal planning. This presentation will be applicable to all customers who use Oracle as their database or any of the ERP systems like EBS, PeopleSoft etc. and what is the options available to keep themselves staying relevant in today's market.	Applicable to All / Cloud	Technical

2:50 - 3:20	NETWORKING BREAK / EXHIBITS			
3:20 - 4:10	<p>Oracle's Recommendation for Maximizing your PeopleSoft Investment Open Forum / Debrief Session <i>facilitated by Marc Weintraub, Vice President of PeopleSoft Strategy, Oracle</i></p>	<p>You have a significant investment in your existing PeopleSoft solutions but are you getting the most out of that investment? Your reality as a PeopleSoft customer is that your PeopleSoft applications seem "old", IT drives PeopleSoft investment decisions, and you have a restrictive and costly operational model. In this session Marc Weintraub, Oracle Vice President on the PeopleSoft team will provide you with recommendations in three key areas: User Experience, Selective Adoption, and deployment to the Oracle Cloud.</p>	PeopleSoft	Functional
3:20 - 4:10	<p>Unleash the Power of Fluid - Meeting Mobile Workforce Demands <i>by Rick Bell, Associate Vice President, HighStreet IT Solutions</i></p>	<p>In this session, attendees will learn about PeopleSoft Fluid - what it is, why they should care, and what the key benefits are. The speaker will focus on: > Fluid Interface Features - The user experience. > State of Delivered Fluid Applications – The advantage of new apps.Attendees will get tips, tricks, and lessons learned for: > Developing a Fluid Strategy – When is it appropriate? > Deploying Fluid Applications – Planning is critical. > Mobile Security Considerations.</p>	PeopleSoft	Functional and Technical
3:20 - 4:10	<p>Bring Automation in Testing through PeopleSoft Test Framework <i>by Vishal Rao, Director - Enterprise Solution, Hexaware</i></p>	<p>PeopleSoft Test Framework helps in automating the functional testing and also helps in executing more test cases with greater accuracy in a short period. PeopleSoft Test Framework works by replicating the actions of a single user executing functional tests against the PeopleSoft browser-based application. Users can record manual test procedures and save them within the framework. After an application upgrade or patch, the tests can be executed against the application to verify whether the application still behaves as expected. Hexaware has built 40,000 PTF test scripts as well as value add tools for PTF.</p>	PeopleSoft	Functional and Technical
3:20 - 4:10	<p>Automating Sales Order Confirmations in JD Edwards EnterpriseOne with Transform: A Case Study <i>by Paul Boudreau, Sr. Business Analyst, Americas, Sennheiser</i></p>	<p>This session will demonstrate how Sennheiser, a global leader in the audio industry, utilizes Bottomline Technology's Transform solution to automate the process of emailing sales order acknowledgements, order changes, shipment confirmations, invoices and statements to its customers in the Americas, EMEA and APAC regions. With the integration of JDE E1 objects and Transform, Sennheiser is able to accurately communicate customized order events in a timely manner. In providing this information electronically, their customers are well-informed of status through the life-cycle of their order. This value extends to Sennheiser's CSR's as inbound order inquiries are significantly reduced, allowing them to focus on other business needs of their customers.</p>	JD Edwards EnterpriseOne	Functional and Technical
3:20 - 4:10	<p>Introducing UX One - A New JD Edwards User Experience <i>by Mel DeLellis, Master Principal Sales Consultant, Oracle</i></p>	<p>JD Edwards UX One is the latest release of user experience for JD Edwards EnterpriseOne. In this session, we will review what it is and how you can leverage it to make users more efficient today. We will also review the new citizen developer tools that allow you to further personalize and customize the user experience to make it your own.</p>	JD Edwards EnterpriseOne / Cloud	Functional and Technical
3:20 - 4:10	<p>Cloud Adoption Journey, First Step - IAAS with EBS Customer Case Study <i>by Manish Yadav, VP Consulting, and Ashish Patel, Oracle EBS Architect, Infosenseglobal</i></p>	<p>The Cloud has been the center of focus for Oracle recently, and it offers a comprehensive set of cloud solutions for the EBS platform. Infosenseglobal has been helping several of its customers to adopt the Oracle Public Cloud. Within the OPC in particular to the IAAS offering, the Lift and Shift approach is the most common approach for moving on prem EBS infrastructure to the Cloud. During this presentation Infosense will explain the below: 1) Oracle IAAS Offering 2) Benefits 3) Assessment and Evaluation – are you ready for cloud? 4) Real Customer Case Study on migrating a on prem EBS instance to the cloud 5) Lessons Learned</p>	E-Business Suite / Cloud / Hybrid	Functional and Technical

3:20 - 4:10	<p>How Effective is your Organization in Optimizing Working Capital? by <i>Keith Darter, Regional Sales Director, Magnitude Software, Magnitude Software</i></p>	<p>Did you know that for every \$1B in revenue, working capital optimization can result in \$20-60M annual benefit and 5,000 analyst hours returned? The benefits of improving working capital performance are obvious: free up cash, accelerate cash flow from operations and increase return on investment. This all leads to higher shareholder returns. And at first glance, effectively managing working capital seems simple: extend supply payments, reel in customer payment time frames, minimize inventory, and maximize inventory turns. Unfortunately, it's just not that easy and there are many risks involved. Measuring the components of working capital in a way that's actionable is a major challenge for many organizations. It also requires different information at various levels within a company. Executives want high level metrics to measure against annual operating plans and forecasts while divisional management want more granular information to track their working capital performance targets. Business analysts require even more detailed metrics to pinpoint inefficiencies and recommend specific corrective actions. In this presentation, we'll examine the key challenges for measuring working capital components and actionable metrics to yield savings. Learn how you can:</p> <ul style="list-style-type: none"> •Minimize net working capital requirements without jeopardizing customer and supplier relationships or supply chain performance; •Increase price profitability planning to up to 30x; •Improve ROI based on specific customer, product, warehouse and vendor performance data; •Pinpoint key areas of opportunity with a consolidated information system that's easy to understand; •Hone in on specific working capital metrics and achieve double-digit percentage improvements in Days Sales Outstanding (DSO) accounts receivables, Days Sales in Inventory (DSI), category margin improvement and more. <p>We'll demonstrate how you can gain visibility to comprehensive information in a format that's easy to understand, while also supporting detailed analysis.</p>	Applicable to All	Functional and Technical
3:20 - 4:10	<p>Moving to the EPM Cloud: Evolving the Close from HFM to FCCS and Planning to EPBCS by <i>Tom Welch, EPM Solution Consultant, and Tony Mallardi, Solution Consultant, Oracle</i></p>	<p>Learn how customers are leveraging the cloud to achieve a modern financial consolidation and close process that delivers confidence in the completeness and accuracy of data and improves the security, consistency and quality of financial reporting. Take advantage of embedded best practices and pre-seeded content for quick implementations and easy application maintenance. Review the latest functional additions to EPBCS and discuss various topics that one must think about when moving their application to the cloud including: performing a lift-and-shift, data integration strategies, automation, and what new functionality is available automatically in the Cloud to enable your end-users to be more productive.</p>	Hyperion / EPM	Functional
3:20 - 4:10	<p>Oracle 12c R2 Multitenant: Beginner to Advanced by <i>Anuj Mohan, Technical Manager, Data Intensity</i></p>	<p>Oracle multitenant is a key feature when we are consolidating databases, offering a lot of benefits over pre -12c consolidation options. In this session Oracle ACE Anuj Mohan will walk you through multitenant including: CDB/PDB Introduction, PDB - Explanation of Value (EOV), CDB/PDB Concepts, Shared / Exclusive components, and Accessing CDBs/PDBs. We'll briefly discuss migration options to 12c from previous versions then delve into the future with some of the 12c next features like PDB Relocate, Lockdown profiles, SGA/PGA for PDB , 4096 PDB, and Memory I/O Resource prioritization</p>	Database	Technical
3:20 - 4:10	<p>Year End Processing and ACA Filing by <i>Unifirst</i></p>	<p>Abstract Pending</p>	HCM Applicable to All	Functional and Technical
3:20 - 4:10	<p>Driving Tomorrow's Supply Chain Transformation: Customer Experience Panel with <i>Stephen Slade, Director of SCM Analyst Relations, Oracle</i></p>	<p>Organizations of all sizes and in various industries are looking for ways to hold margins yet maintain their competitive edge. With supply chains becoming the new 'battle-field', companies are searching for novel approaches to speed deliveries, improve stocking and mitigate risks across the value chain. Attend this session and hear from real-life users and experts who are adopting new technologies to gain visibility into their supply chains and address the new rapidly changing trends in market demand.</p>	SCM Applicable to All / Cloud	Functional and Technical

3:20 - 4:10	Test Management, Defect Management, and Test Execution for the Hybrid Environment by <i>Douglas Kohn, VP Global Accounts, Panaya</i>	<p>Change is continual, whether it be driven by business, the IT department or a vendor, and with that change comes the constant need to test. Even though IT budgets are rising for test spending (including automation), many organizations still face major bottlenecks when releasing change and can encounter critical business failures.</p> <p>In order to avoid critical business failures, quality assurance needs to align with how the business runs, while testing needs to focus on the end-to-end business processes. Continual investment in optimizing code level test automation is redundant. To ensure “business as usual”, organizations need to shift testing activities from traditional code testing to business process level testing.</p>	Applicable to All / Cloud / Hybrid	Functional and Technical
4:20 - 4:40	Closing Comments and Vendor-Sponsored MAJOR Prize Drawings			
4:45 - 5:30	Optional Tour of the Stadium			